# Exhibit A

## Outdoor Photographer Magazine Mailing List

Published by Madavor Media, Outdoor Photographer is written by the world's leading landscape, wildlife, sports, and travel photographers.

**Get Count** 

**Get Pricing** 

**Get More Information** 

SEGMENTS	COUNTS	THROUGH 06/30/2022
46,429 TOTAL UNIVERSE / BASE RATE		\$110.00/M
9,862 6 MONTH SUBSCRIBERS		+ \$11.00/M
945 3 MONTH SUBSCRIBERS		+ \$16.00/M
21,946 MALE SUBSCRIBERS		+ \$8.00/M
6,413 FEMALE SUBSCRIBERS		+ \$8.00/M
14,214 12 MONTH EXPIRES		\$90.00/M
CATALOG RATE		\$85.00/M
FUNDRAISING RATE		\$75.00/M
ENDEMIC RATE MAY APPLY		\$300.00/M

#### **DESCRIPTION**

Outdoor Photographer subscribers are both outdoor enthusiasts who like to take pictures and photographers who enjoy photographing the great outdoors. It's the relationship of their affection for the outdoors and the creative enjoyment derived from photography that draws these people to subscribe to Outdoor Photographer. The articles in the magazine inspire readers to seek new



equipment, try new techniques, travel to new destinations and photograph new subjects in pursuit of their favorite sports, travel, and nature interests.

#### **Demographics**

- 45 Average Age
- \$105,500 average HHI
- 76% Married
- · 60% have at least two children in the household
- 80% Attended College/30% with Advanced Degrees
- 97% Own Computers
- 95% use Online Services
- 95% Travel Regularly (avg. 3 domestic trips/yr) / 73% travel with their
- 72% Unduplicated Readership with any other Single Photographic Magazine
- 53% Do Not Subscribe to any other Photographic Magazine

### **Future Purchase Plans**

- 67% Intend to spend over \$1,000 on camera equipment
- · 90% Intend to purchase a new digital camera
- 28% Intend to purchase specialty software
- 26% Intend to purchase hiking/camping (outdoor sports) equipment

<b>POPULARITY:</b>	<b></b> 100
MARKET:	BUSINESS AND CONSUMER
CHANNELS:	
SOURCE:	DIRECT MAIL SOLD
PRIVACY:	UNKNOWN
DMA?:	YES - MEMBER
STATUS:	PREFERRED PROVIDER
GEO:	USA CANADA
GENDER:	34% FEMALE 56% MALE
SPENDING:	\$20.47 AVERAGE ORDER
SELECTS	

SPENDING:	ORDER	
SELECTS		
1 MONTH HOTLINE		\$21.00/M
3 MONTH HOTLINE		\$16.00/M
3RD PARTY BLOW-IN		\$15.00/M
6 MONTH HOTLINE		\$11.00/M
CHANGE OF ADDRESS		\$11.00/M
GENDER/SEX		\$8.00/M
GIFT GIVERS		\$11.00/M
NEW TO FILE		\$11.00/M
PAID		\$11.00/M
RENEWALS		\$7.00/M
SCF		\$8.00/M
SOURCE		\$11.00/M
STATE		\$8.00/M
ZIP		\$8.00/M
ADDRESSING	3	
KEY CODING		\$2.00/M
EMAIL		\$75.00/F
FTP		\$75.00/F
ZIP TAP SET UP FEE		\$25.00/F
RELATED LIS	STS	

- NATIONAL PARKS CONSERVATION
- ASSOCIATION
- INTERNATIONAL CENTER OF
- PHOTOGRAPHY
- **BIRDWATCHING (FORMERLY**
- BIRDER'S WORLD)
- NATIONAL WILDLIFE FEDERATION
- MEMBER DONORS
- SIERRA CLUB MEMBERS &
- ENHANCED
- **SMITHSONIAN MAGAZINE**
- **WORLD WILDLIFE FUND**
- INATURAL RESOURCES DEFENSE COUNCIL (NRDC)
- RAILS-TO-TRAILS CONSERVANCY MEMBERS/DONORS
- **NATURAL HISTORY MAGAZINE**